SEIZING OPPORTUNITIES IN THE PUBLIC PROCUREMENT OF TOMORROW

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SPEAKERS

Print this page



Ms Elżbieta Bieńkowska

Commissioner for the Internal Market, Industry, Entrepreneurship and SMEs

Elżbieta Bieńkowska - since 1 November 2014 - EU Commissioner for Internal Market, Industry, Entrepreneurship and SMEs in the European Commission of Jean-Claude Juncker.

Between 2007 and 2013 she was the Minister for Regional Development of Poland and from 2013 to 2014, the Deputy Prime Minister and the Minister of Regional Development and Infrastructure of Poland.

As the Deputy Prime Minister and the Minister of Infrastructure and Development she was in charge of the strategic development system of the country, including the effective investment of the European funds.

Her work resulted in the full absorption of the EU funds from the budget for 2004-2006 and the successful distribution of almost EUR 68 billion granted to Poland for the years 2007-2013. She was managing the process of the preparation of the efficient EU funds implementation system from the EU budget for the years 2014-2020.

Apart from the European funds her tasks in the Polish Government included also the management of transport infrastructure (roads, railway, air traffic and ship transport) and issues related to construction and housing.

Before from 1999 to 2007 she was working for the local government of the Silesia Region in Southern Poland.

A graduate of the Jagiellonian University. She also graduated from the Polish National School of Public Administration and completed the business administration post graduate studies at the

Warsaw School of Economics.

Married, with three children.



Mr Eugen TEODOROVICI
Minister of Finance, Romania

Eugen TEODOROVICI, the Romanian Minister of Public Finance, is one of the most experienced public servants and politicians with administrative exposure in Romania. He started his career in the Ministry of Transport, in the early '90s, then joined the Ministry of Foreign Affairs as the key member of what will become later the Romanian group of experts in European Funds. Further on with the relocation of this unit inside the Ministry of Finance, he assumes all management positions up to one mandate as State Secretary and two mandates as Minister of Finance, including the current one.

Also he served as Minister of European Funds from December 2012 to February 2015, succeeding in a short period of time to recuperate a significant retard inherited from the previous government in the absorption of EU Funds and to launch many reforms, including the reform of the national procurement ssytem.

As Minister of Finance, Eugen Teodorovici serves in several boards of governors of IFIs, and currently he is the Chair of the Board of Governors of the EIB in Luxembourg and Vice President of EBRD.

During the Romanian Presidency of the Council of the European Union, in the first half of 2019, he holds the position of President of the Economic and Financial Affairs Council - ECOFIN.

His parliamentary activity also includes several mandates as Senator of the Romanian Parliament starting with 2012 up to present and the presidency of the Committee for Budget, Finance, Banking Activity and Capital Market in 2017.

Eugen Teodorovici graduated the Romanian tuition system. He has a Bachelor Degree in Commerce at the Economics Academy in Bucharest and a Master Degree in International Relations and European Affairs.



Mr Markku MARKKULA
First Vice-President of the European Committee of the Regions

Mr. Markku Markkula is the First Vice-President of the European Committee of the Regions (CoR) having served as President February 2015-July 2017.
A member of Espoo City Council since 1980, he held its Presidency 1990-92 and 2010 and is the Chair of the city's board 2017-2021. He was member of the Finnish Parliament (1995-2003) where he served

among others the Committee for the Future. He works at Aalto University specialising in EU research, innovation and education policy. He previously worked as the Director of the Lifelong Learning Institute Dipoli and was Secretary-General of the International Association for Continuing Engineering Education (IACEE). In Finland he has been on boards of companies and associations, such as Tekes the Finnish Funding Agency for Innovation and Technology. As a tribute to his achievements he was elected to the International Adult and Continuing Education Hall of Fame in 2008.



Ms Katrin STJERNFELDT JAMMEH

Procura+ Chair, Mayor of the City of Malmö, Sweden

Ms Katrin STJERNFELDT JAMMEH is a politician of the Social Democratic Party who has been the Mayor of the City of Malmö, Sweden, since 1 July 2013. She is the first woman to hold the office in Malmö. She brings to this position a wealth of experience and has during her time as a politician consistently worked towards making sure that Malmö becomes a city where people of all origin and background can feel welcome and prosper.

Before becoming the Mayor of Malmö, Katrin was as a politician in Malmö in charge of healthcare issues and prior to that, school and education as well as welfare and security. In 2008 Katrin was instrumental in appointing a commission, commonly known as The Malmö Commission, with the goal of finding ways to decrease health disparities among the residents of Malmö.

Trained as a Political Scientist at Lund University, Katrin has previously also worked as a communication consultant as well as a writer for the newspaper 'Arbetet' for several years.

She was previously a part of the National School Commission, currently serves on the national board of Sweden's Municipalities and Counties, is a member of the Swedish National Pension Fund board, a part of the national Agenda 2030 delegation, and serves as the Chairman of Procura+, a section of the ICLEI network which is focused on public procurement.



Mr Janne LILJAVUORI

Chair of the ENLETS Procurement Group, Senior Advisor at the Technology Unit of National Police Board, Finland

Mr. Janne Liljavuori is an experienced specialist in public procurement. He has years of experience in the national level joint procurement for the state of Finland, national level procurement for the Finnish Police, and also procurement with other security offices in Finland and internationally. He is currently a Senior Adviser at the Technology Unit of National Police Board in Finland. His main responsibilities are national level steering and development of procurement and materials management in the Finnish Police and he is also responsible for the international collaboration of the materials management. A lot of his work

focuses on the procurement of innovations



Mr Anssi PIHKALA
CEO of Hansel, Finland

Since 2007 Anssi Pihkala has been the CEO of Hansel Ltd – the State Central Procurement Unit in Finland. Previously he has worked e.g. as an attorney in a private law firm in Helsinki. Anssi has a Master of Law degree from the University of Helsinki with court training.



Mr Andreas NEMEC
Managing Director of BBG, Austria

Andreas Nemec has been Managing Director of the Austrian Federal Procurement Agency (BBG) since its foundation in 2001. Previously, he occupied various positions in private companies and public organisations.

He was general manager for vending business at Leipnik Lundenburger Inc. for several years and a member of the board at the AGRANA International group. Both companies were listed on the Vienna Stock Exchange. Before that, Andreas was Head of Controlling and Accounting for the video recording division of Philips Austria Ltd. and Head of Finance and Accounting for Philips Video Hungary.

He has experience of working with the public sector through his involvement in the Federation of Austrian Industry and as consultant and trainer for the Government of Lower Austria. Andreas graduated in Economics at the University of Vienna and attended study programmes at the University of Zürich and the Konrad Adenauer Stiftung in Berlin.



Mr Antoine COULONDRE
Deputy Director of the Directorate for State Purchasing, France

Antoine Coulondre has joined the State Purchasing Department (Ministry of Public Accounts and Acts) as Deputy Director of the Directorate for State Purchasing in February 2017.
He assists the director in all his functions and supervises more particularly the department "purchases of public institutions of the State".
These public institutions account for 16 billion euros of purchases per year, in addition to the 16 billion euros in purchases by state administrations.

After graduated Rennes School (EHSP), Antoine Coulondre (Senior Hospital Director) started his career in the hospital public service in 1980 at the Ajaccio Hospital Center.
Between 1982 to 1995 he worked at the University Hospital of Nîmes as Director of Purchasing,

then Finance and finally Coordinator Director of Short Term Hospital.

In 1996, he joined the Regional Blood Transfusion Establishment and successively held various positions of regional responsibility as secretary general in Montpellier, Toulouse and Lyon.

In 2006 he joined the head office of the French Blood Establishment (EFS) to create the purchasing department, he developed by promoting performance and networking.

When he left for the state administration in 2017, the purchasing expenses of this large public institution fell by 7% in current Euros while maintaining a high quality of service.



Ms Signe LYNGGAARD MADSEN

CEO of SKI, Denmark CPB

Signe Lynggaard Madsen is the CEO of SKI, National Procurement Denmark Ltd., Denmark's principal central purchasing body. Signe Lynggaard Madsen has more than 10 years of experience within the area of procurement. Before becoming the CEO of SKI, she held several executive positions in the Danish Ministry of Finance, and among others directed the establishment of The Central Procurement Programme as well as the creation of the central government institution carrying out the specific tenders. The past 8 years as a CEO of SKI, Signe has managed to push the organisation through a profound change, thus bringing SKI to a high level of facilitating, coordinating and implementing tenders and procurement in Denmark.



Mr Silvius GROBOSCH

Director, BME Bundesverband Materialwirtschaft, Einkauf und Logistik e.V., Germany

Dr. Silvius Grobosch is Vice Chairman and Member of the Executive Board Managing of the Federal Association of Supply Chain Management, Procurement and Logistics e.V. (BME). The BME, founded in 1954, is the leading professional Association for Supply Chain Managers, Buyers and Logisticians in Germany and Central Europe.

Dr. Grobosch acted from 1996 to 2015 in leading functions of the ThyssenKrupp Group. During the past years Dr. Grobosch was Executive Board Member of midsize production and service companies. There he was responsible for all corporate services of ThyssenKrupp AG in Essen. Dr. Grobosch was from 2003 to 2012 also Senior Vice President/Head of Materials Management/authorized representative of ThyssenKrupp AG, Düsseldorf subsequently in Essen. In that function he had a global responsibility for strategic purchasing (total purchasing volume of €27 billion). From 1999 to 2003 he acted as a Senior Vice President/Head of Engineering and Investments/authorized representative of ThyssenKrupp Automotive AG. His job was the evaluation of investment projects for the Automotive group.

Dr. Grobosch is an expert for strategic and operational purchasing management in international production companies in the following business areas: steel, mechanical engineering, plant engineering, automotive supply, trading and services. He is also Owner and Founder of the Grobosch Management Consulting Purchasing and Supply Management. In this function Dr. Grobosch has realized successfully projects with different national and international partners.

Dr. Grobosch studied from 1985 to 1991 at the RWTH Aachen and achieved a degree in mechanical engineering (Dipl.-Ing. Maschinenbau), majoring in production and process engineering (Fertigungstechnik). He did a doctorate in 1995 (Dr.-Ing.) at the german Institut für Bergbau, Hüttenwesen und Geowissenschaften. Dr. Grobosch is 51 years old, married and Father of two daughters. He was born in Essen.



M. Marcel Stuijts

CEO, BIZOB, South Brabant region CPB, Netherlands

Mr Marcel STUIJTS is CEO, Bizob - Public Agency for structural collaborative procurement in the South-East of the Netherlands. In charge of a procurement spend of € 900 mio.

Since 2004, Marcel Stuijts has been CEO of Bureau Inkoop en Aanbestedingen Zuidoost- Brabant (named Bizob). As such he has the mission to develop and implement the successful cooperation model in Southeast-Brabant.

From 2001 till mid 2004, Marcel Stuijts was Managing Director of Inkoopbureau West- Brabant. This is a cooperation between the participating municipalities in West-Brabant, Zealand and South-Holland. He is also founder of the collaboration model which has been put into practice there.

Marcel Stuijts started his career as Purchasing Manager in the international lighting industry. After four years he worked for public authorities as Head of Purchasing at the municipality Barendrecht. He was the founder of the municipal purchase and tendering model.

Marcel is a member of the board of NEVI Public (Netherlands Association of Procurement), strategic advisor to the board of the Ministry of Economic Affairs regarding the developing of the National Tender Law and the development of the professionalism of the procurement policy for the municipalities in the Netherlands. He is one of the four co-authors of the Guideline Proportionality (2016) and since 2017 member of the advice committee of Guideline Proportionality of the Ministry of Economic Affairs. Besides he is chairman of the task force "Beter Aanbesteden", for the region South-Netherlands, a project of improving public procurement and entrepreneurs of the Ministry of Economic Affairs.

Since 2014, Marcel is a Doctor research student at the University of South Wales, on the topic 'Collaboration in public (procurement) organisations'. Also Tilburg University has introduced Marcel Stuijts into the TESLA project, a transnational innovation support project involving eight partners from six EU Member States.

Dutch Sourcing Awards; Marcel Stuijts has been awarded Public Procurement Executive 2014.



Mr Juan Manuel GARRIDO

Director General for Innovation and Promotion, City of Madrid, Spain

Juan Manuel Garrido Moreno, Member of the State´s Corp of Aeronautical Engineers; M.SC. in Aeronautical Engineering, M.Sc. in Industrial Organization Engineering as well as M.Sc. in Space Management and in Private equity and Structural Finance.

He has held a number of positions within the private sector, particularly within the AIRBUS Group (2001-2008) as Stress Engineer for the A380, Programme Manager, Procurement Manager, or Head of Department of International Cooperation.

In the public sector, he has served for different departments such as the Ministry of Development, the innovation agency CDTI (Innovative Public Procurement Coordinator), the Ministry of Economy and Competitiveness as Deputy Director General for the Promotion of Business Innovation, and currently as Director General for Innovation and Outreach within the Madrid Municipality at the Major's Office



Mr Mark HIDSON

Deputy Regional Director, ICLEI Europe

Mark joined ICLEI in 2003. He is a member of ICLEI Europe's Board of Directors and responsible for the sustainable economy and procurement work. Mark is the Global Director of ICLEI's Sustainable Procurement Centre. For 20 years he has worked for, and on behalf of, local, regional and national governments in project, policy and strategy development on sustainability issues such as procurement, climate change and transport.

Mark is Co-Chair of the One Planet Network Sustainable Procurement programme, Vice-Chair of the International Green Purchasing Network and a member of the European Commission's Green Public Procurement Member State Advisory Group.

Mark oversees ICLEI's Global Lead City Network on Sustainable Procurement (http://www.glcn-on-sp.org (http://www.glcn-on-sp.org)), the Procura+ - European Sustainable Procurement Network (http://www.procuraplus.org/ (http://www.procuraplus.org/)) the international Procurement Forum (https://procurement-forum.eu/ (https://procurement-forum.eu/)) and ICLEI's sustainable procurement conference series – EcoProcura (http://www.ecoprocura.eu/ (http://www.ecoprocura.eu/)). Mark's team has managed over 100 European and international projects, 100 conferences, seminars and workshops, trained over 2000 people and worked with 300 cities in over 50 countries on the topic of sustainable and innovation procurement.

Before joining ICLEI Mark worked in various local governments on topics such as Local Agenda 21, climate change, sustainable transport and community development. Mark has a BSc (Hons)

degree in Environmental Science and a Masters in Environmental Management



Mr Timo PESONEN

Director-General for Internal Market, Industry, Entrepreneurship and SMEs (DG GROW)

Mr Pesonen is the Director-General of Directorate General Internal Market, Industry, Entrepreneurship and SMEs since March 2019.
Mr Pesonen has been previously working as Director-General for Communication at the European Commission and the Head of Cabinet of Vice-President Olli Rehn, who was in charge of the Economic and Monetary Affairs (2010-2014) and of the Enlargement (2004-2009). Earlier in his career, Mr Pesonen has worked as a Spokesperson to Commissioner Erkki Liikanen, responsible for Budget and Administration.
Before joining the European Institutions, Mr Pesonen has been the Foreign Policy Adviser to the Prime Minister of Finland, Mr Paavo Lipponen. Mr Pesonen has also served as a Counsellor in the Finnish Foreign Service.
Mr Pesonen has Masters in Social Sciences-International Politics, University of Tampere, Finland (1989). He has accomplished External Relations training course of the EU Institut d'Etudes Européennes, Université Libre de Bruxelles, Belgium (1992 – 1993) and "Leadership for the 21st Century: Chaos, Conflict and Courage" course at Harvard University/John F. Kennedy School of Government, USA (2008).



Mr Bogdan PUŞCAŞ

President of the National Agency for Public Procurement, Romania

From January 2016, Mr. Bogdan PUȘCAȘ was appointed President of National Agency for Public Procurement, under the Minister of Public Finance in Romanian Government. The main responsibility is to represent the institution in the exercise of its regulatory policies and establishing public procurement. Mr. Bogdan PUȘCAȘ initiates and approves draft laws, ordinances, government decisions that may impact on activities and procurement position. He acts like a strategic vector for agency strategy implementation. The strategy is an integrated part of the socio-economic development of the Romanian Government. He initiates and negotiates the Government empowerment, on the proposal of Minister of Public Finance, according to the romanian law, the conclusion of conventions, agreements and other international agreements or accession proposes drawing on existing forms. He cooperates with all the necessary authorities to train staff working in public procurement.

From December 2015 to January 2016, he was the Personal Advisor on procurement issues of the Prime Minister of Romania.
In this leading position, he worked at the Ministry of Education, Research, Youth and Sports (MERYS) and at the National Sports Complex "Lia Manoliu" where all responsibilities were focused on conducting all procurement procedures of the central MERYS and all activities of

public communication and information of the National Sport Complex "Lia Manoliu".
He has a large and rich experience in public administration sector in Romania, starting from to 2004.



Ms. Diana Madill

Senior Consultant, Prospex bvba and former BBC journalist

After graduating from the University of Edinburgh with an MA in Spanish with Business Studies, Diana worked at the BBC for 20 years, presenting live news and current affairs programmes on both radio and television, including political debate and analysis at BBC Westminster.
She moved into the world of media and skills training and for 12 years has also been an associate of Prospex, Brussels, regularly facilitating at conferences and workshops and chairing discussions for the different directorates of the European Commission.
Originally from Northern Ireland, Diana lives in London. She is married with four children and her interests include bridge, yoga, reading and classical music.