



# PUBLIC PROCUREMENT REFORMS IN SERBIA



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# STRATEGY



Directions and challenges of the reform:

- 1) Strengthening competition in public procurement market and increasing participation of small and medium enterprises
- 2) Increasing transparency
- 3) Increasing cost-effectiveness and efficiency in public procurement
- 4) Substantial rise in the share of the MEAT criterion
- 5) Further professionalization and training of all stakeholders, and in particular the tenderers



# Mechanisms

- High level of procedure transparency
- Simplified procedures for tenderers
- Shorter duration of process, more efficient contract implementation
- Drafting guidelines for framework agreements and applying the MEAT criterion
- Developing specific templates of framework agreements and the MEAT criterion
- Workshops with procurers and tenderers
- Improving the certification process, and continuous training





# Increasing transparency

Publication of:

- Public procurement plans
- Internal legal acts
- Decisions on awarding contracts and those on cancelling procedures
- Modifications of contracts
- Decisions and opinions of all relevant institutions





# Simplified procedures for tenderers

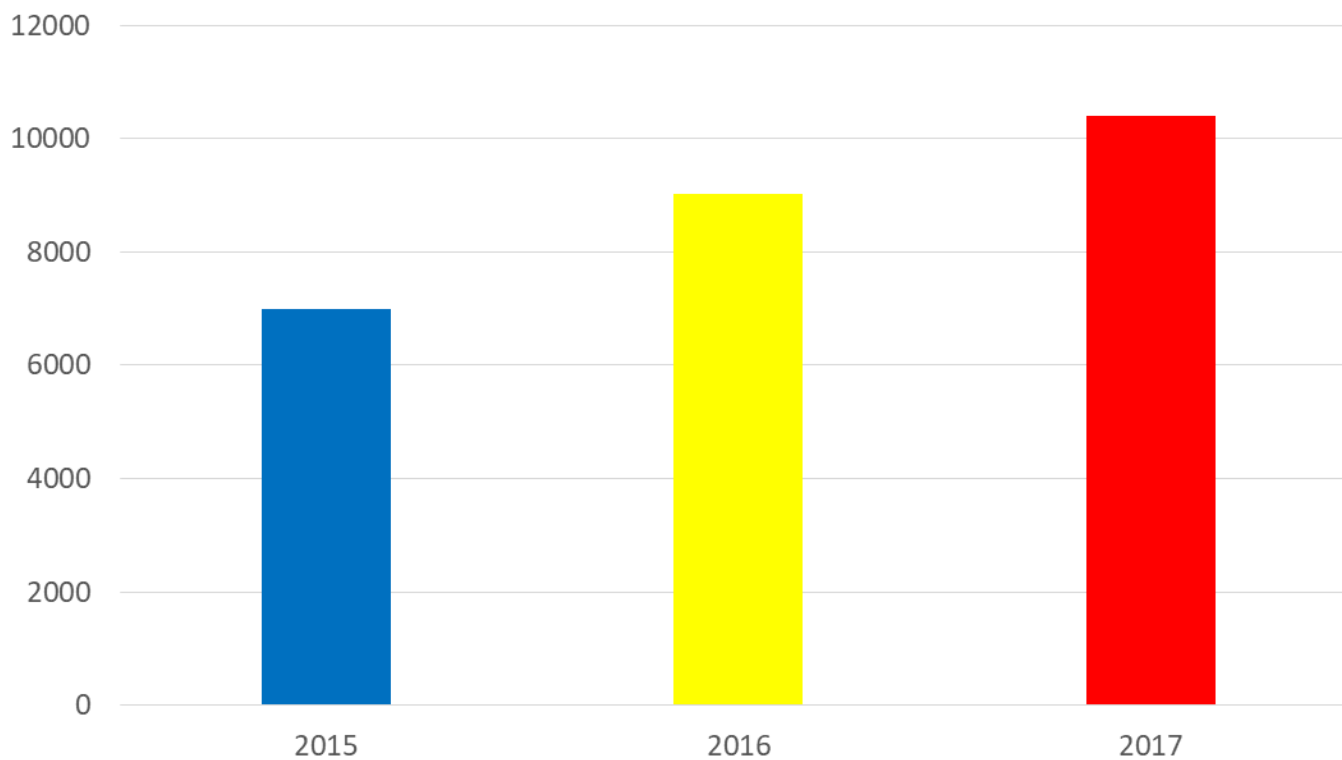
- Decreasing administrative eligibility requirements
- Register of tenderers
- Increasing limits for low-value public procurements
- Services in light-mode





# Number of registered tenderers

**Register – absence of exclusion grounds**





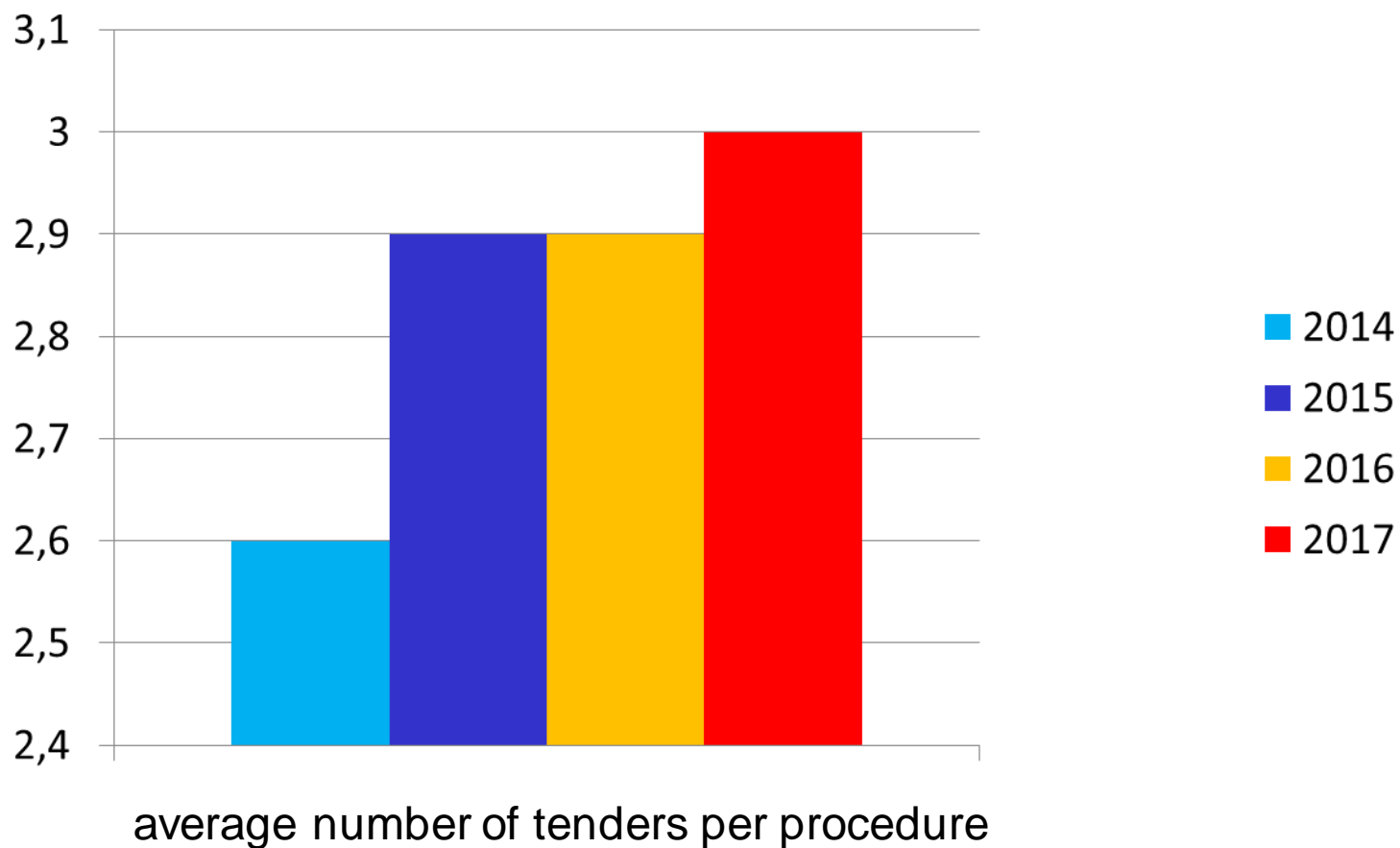
# Increasing cost-effectiveness and efficiency

- Publishing decisions on awarding contract – common appeal deadline
- Procurer's additional mechanisms for awarding contracts instead of canceling the procedure
- Internal legal act – template provided by the PPO





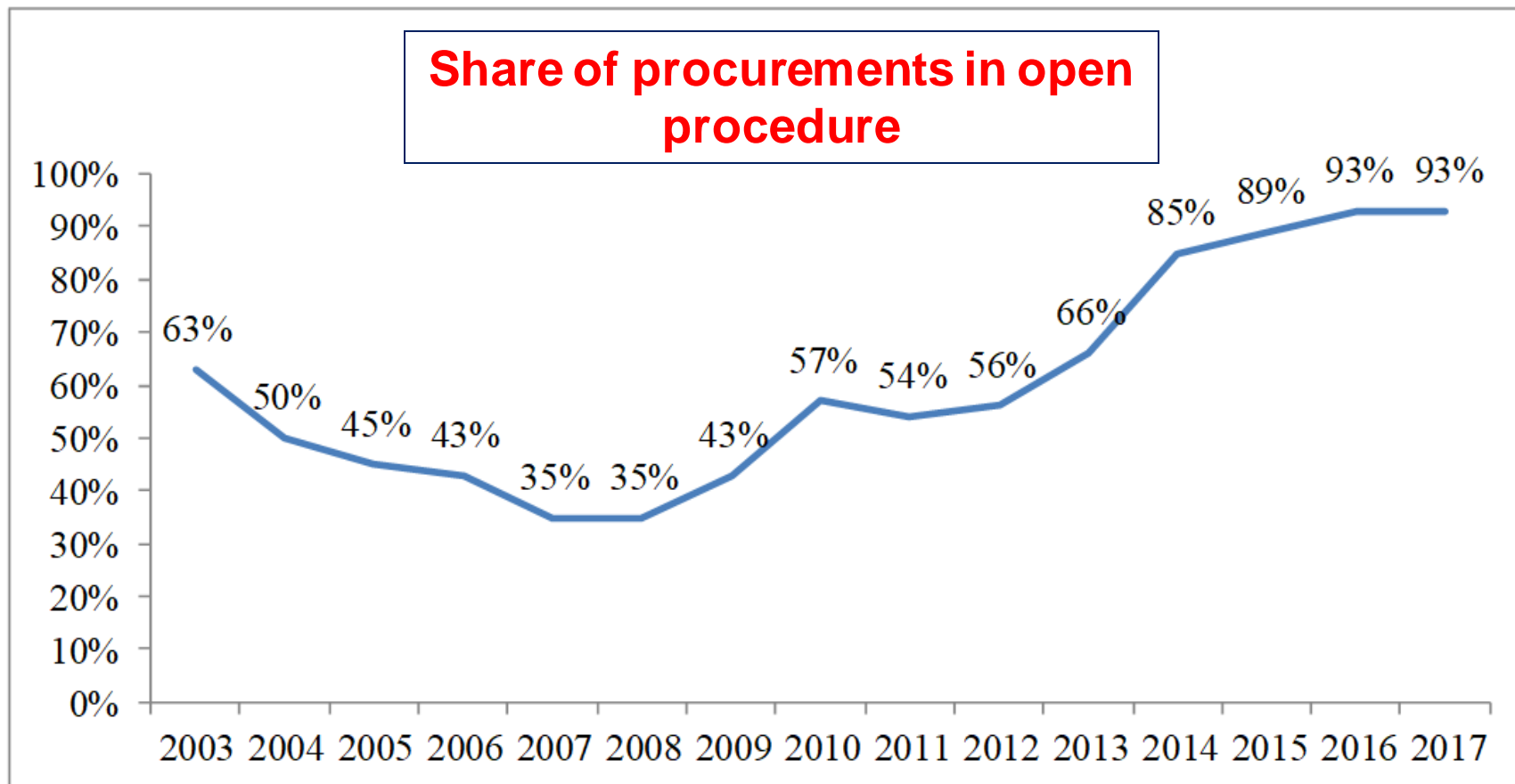
# Outcomes - competitiveness







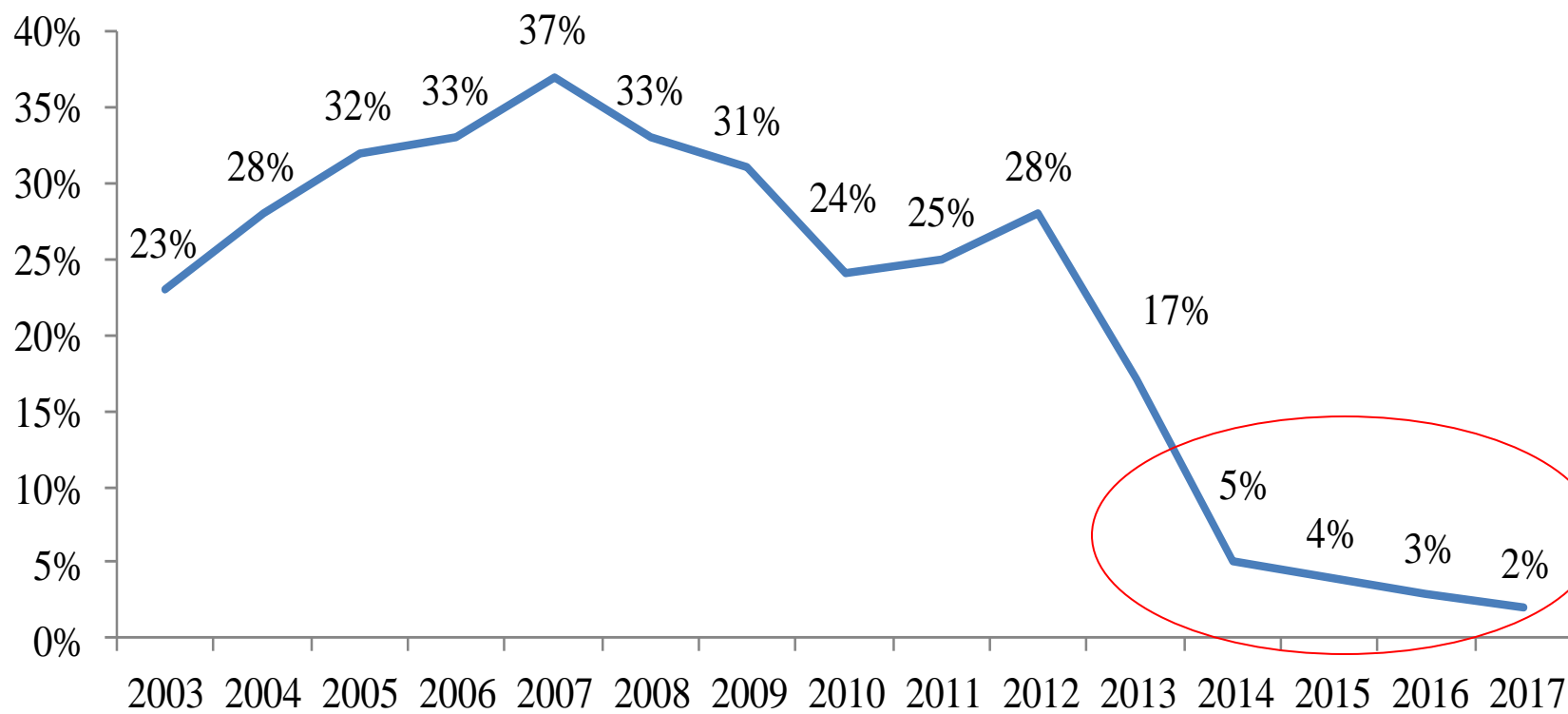
# Outcomes – transparency





# Outcomes – transparency

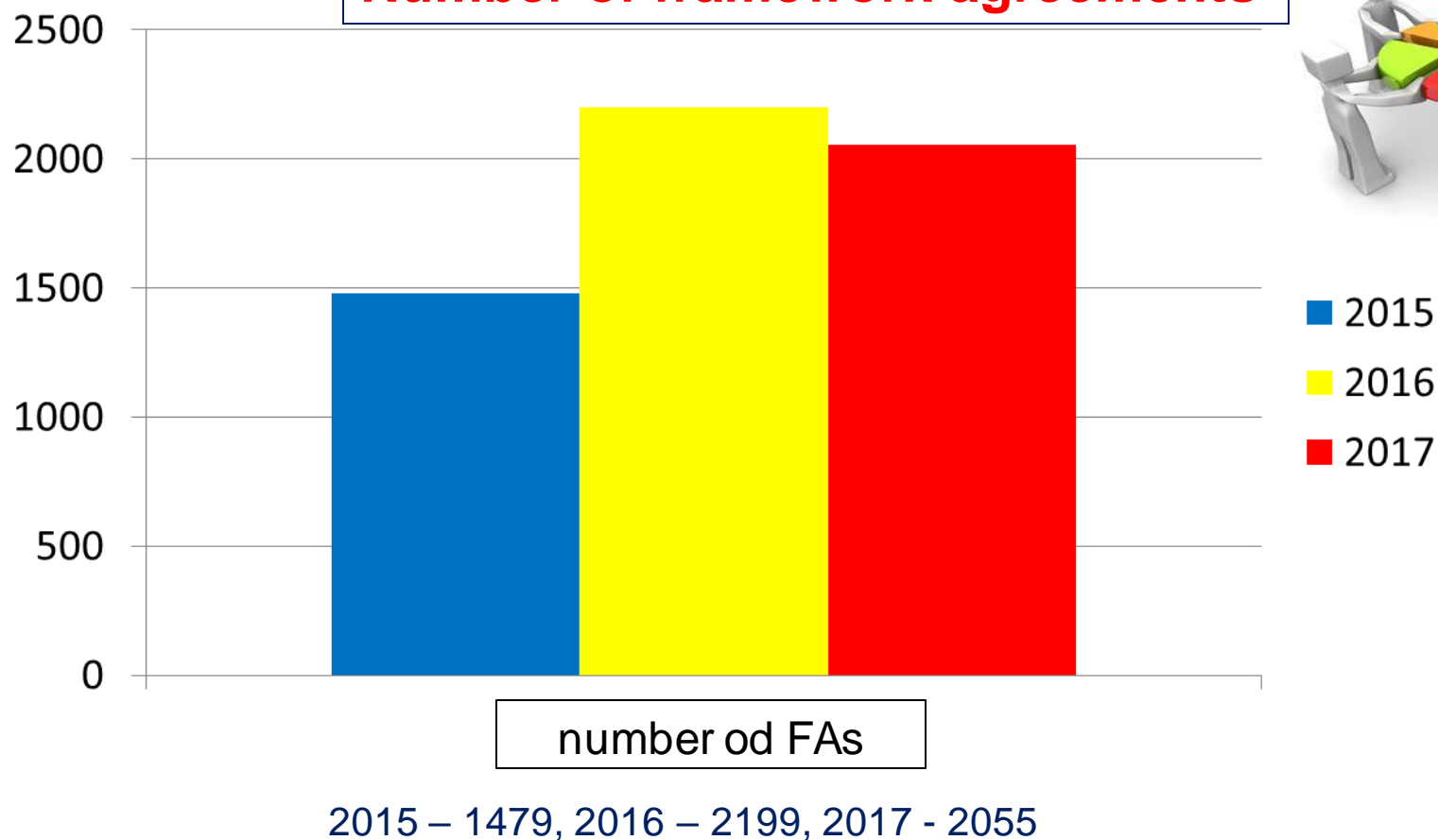
## Average share of negotiation proccedure without prior call





# Outcomes – cost-effectiveness and efficiency

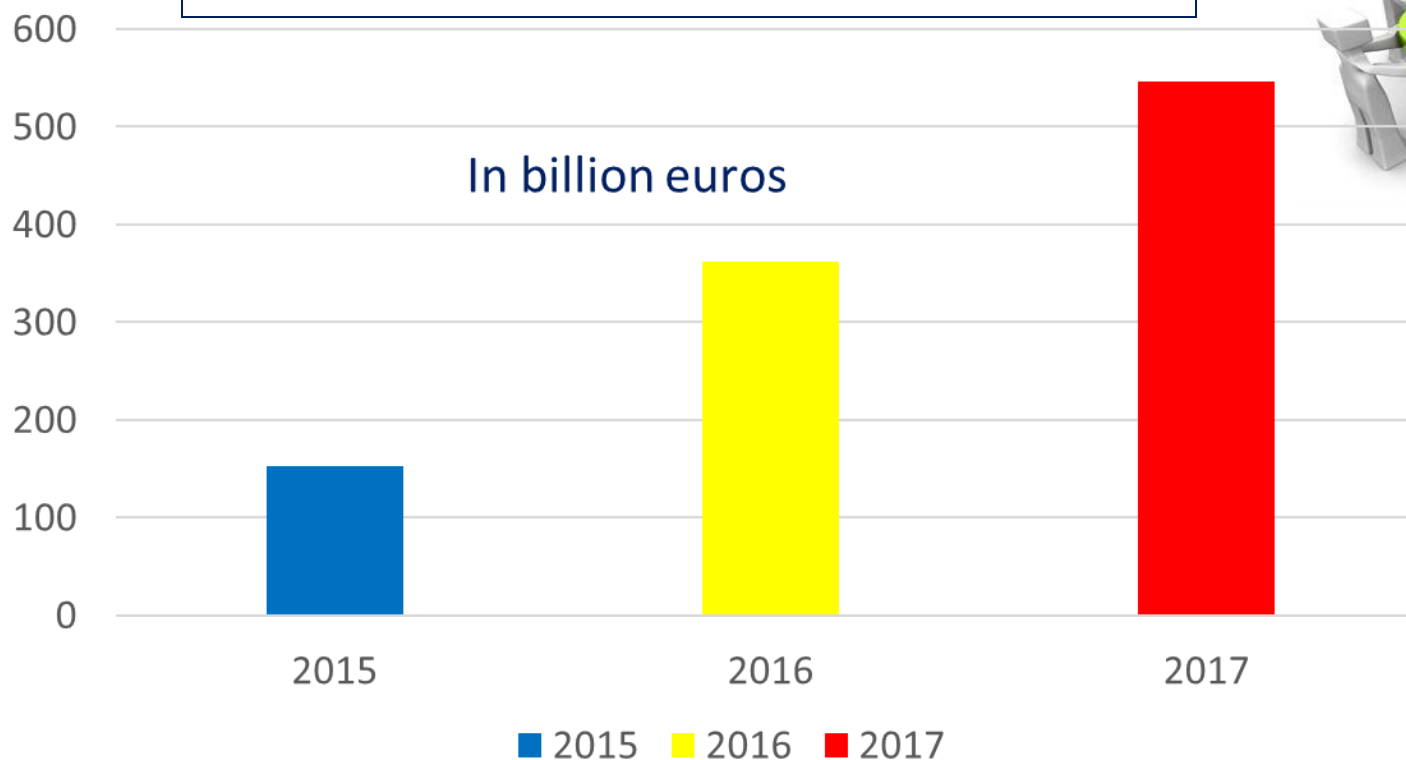
## Number of framework agreements





## Outcomes – cost-effectiveness and efficiency

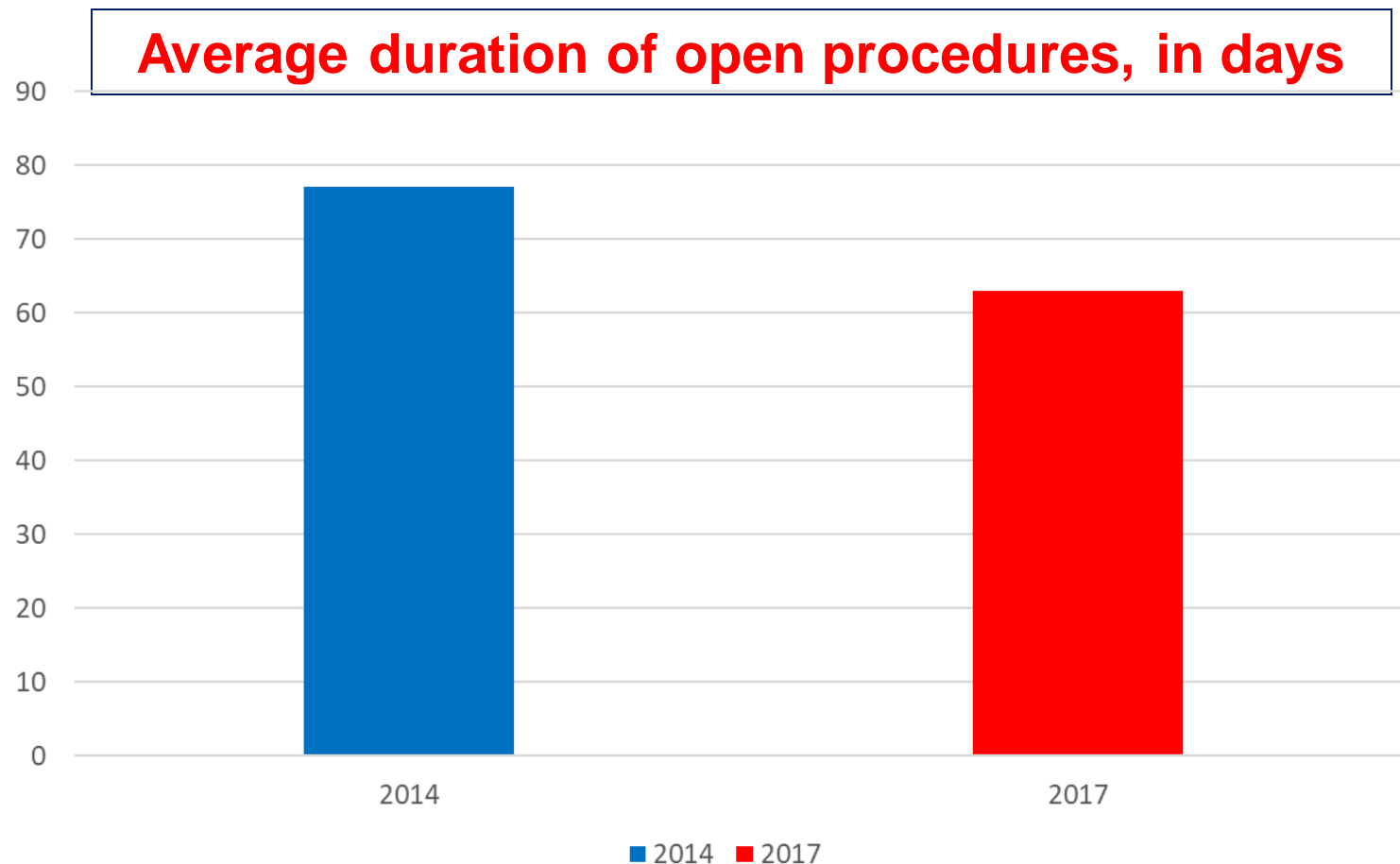
**Values of contracts concluded on the basis of framework contracts**



2015 – 153,6; 2016 – 362,7, 2017 – 547,5



## Outcomes – cost-effectiveness and efficiency





# Templates, guidelines, instructions, analyses...

Public Procurement office

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Latest news

24. 02. 2015  
**ACTION PLAN**  
ACTION PLAN for implementation of the Strategy for Development of Public Procurement in the Republic of Serbia for the period 2014-2015 ... [more]

24. 02. 2015  
**PUBLIC PROCUREMENT DEVELOPMENT STRATEGY OF THE REPUBLIC OF SERBIA**

Public Procurement Official Information

Legal consultations are being given every working day since 9 to 12 AM telephone number: +381112888-713

Consultations related to REPORTS, WEB-PORTAL, PROCUREMENT PLANS may be consulted every working day since 12 to 14 PM telephone number: +381113036-318

CEFTA Central European Free Trade Agreement

- templates of documents for all procedures
- templates of tender documents for specific procurement subjects

Instruction to conclude framework agreements

Guidelines for framework agreements

Guidelines to apply MEAT criterion

Насловна О нама Прописи Документи Обавештења Активности Извештаји Вести Линкови Ко

Смернице и упутства

Смернице за примену критеријума економски најповољније понуде  
Преузмите овде

Смернице за сузбијање корупције у циклусу јавне набавке  
Преузмите овде

Смернице за преговарање - израђено уз подршку SIGMA  
Преузмите овде

Смернице за оквирне споразуме - израђено уз подршку SIGMA  
Преузмите овде

Упутство за преговарачки поступак  
Преузмите овде

Упутство о начину закључивања оквирних споразума  
Преузмите овде

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# Templates of framework agreements and MEAT criterion



food



vehicle maintenance



translation



IT equipment



insurance



surgical material





# Workshops with contracting authorities and tenderers

- Specific procurement subjects
- Templates of FAs
- Templates of MEAT criteria



**Objective: improving templates for final versions**





# Certification of PP officers

- ✓ First certification period – pursuant to the previous Law  
December 2010 – March 2013: 1810 officers



made by  
the PPO

- ✓ Second certification period – pursuant to the applicable Law  
October 2014 – March 2018  
Exams: **97**  
Candidates: **3.571**  
Exams passed by: **2.107**  
Rate of success: **59%**

Total:  
**3.917**





**THANK YOU!**

