

# Innovation procurement in Poland

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# 1. The Strategy for Responsible Development 2020 (with the perspective 2030) – SRD

- intelligent public procurement → integrated purchasing policy of the state
- "... public procurement system will constitute an important element of stimulating the demand for innovations ..."



#### 2. The Responsible Development Plan

State as a demanding customer, oriented towards technology creating a demand innovation stimulus through procurement of high quality goods



#### 2. The Responsible Development Plan

#### Priorities of intelligent procurement policy

**Impulse for development**  $\rightarrow$  more economy, less formality

**Impulse for innovation**  $\rightarrow$  state as a demanding customer

Impulse for entrepreneurship  $\rightarrow$  growth for companies (especially SMEs)

Impulse for employment  $\rightarrow$  creation of valuable jobs

**Impulse for cost reduction**  $\rightarrow$  procurement processes more professional

**Impulse for supervision** >> PPO a strong regulator of the procurement system



#### 3. The National Purchasing Policy

In the process of elaboration ...



#### **Institutional framework**

- Ministry of Enterprise and Technology / Public Procurement Office (UZP) – innovation policy / regulation
- Ministry of Investment and Development / Polish Agency for Enterprise Development (PARP) – financing innovations / support to innovative entrepreneurs, contractors
- Ministry of Science & and Higher Education / National Centre for Research and Development (NCBR) – R&D policy, PCP

#### Legal framework of PPL

- Description of the subject-matter
- Functional and performance characteristics
- Criteria for tender assessment new approach
- Variants
- Negotiation procedures
- Competitive dialog
- Technical dialog
- Pre-commercial proc, R&D exclusions
- Innovation partnership new procedure



# Procurement of innovation – cases



#### Hybrid street lighting, 2011

- Jarosław commune

Ref.: http://www.jaroslaw.samorzad.pl/

# Innovative staff uniforms, 2012

#### Rawicz hospital

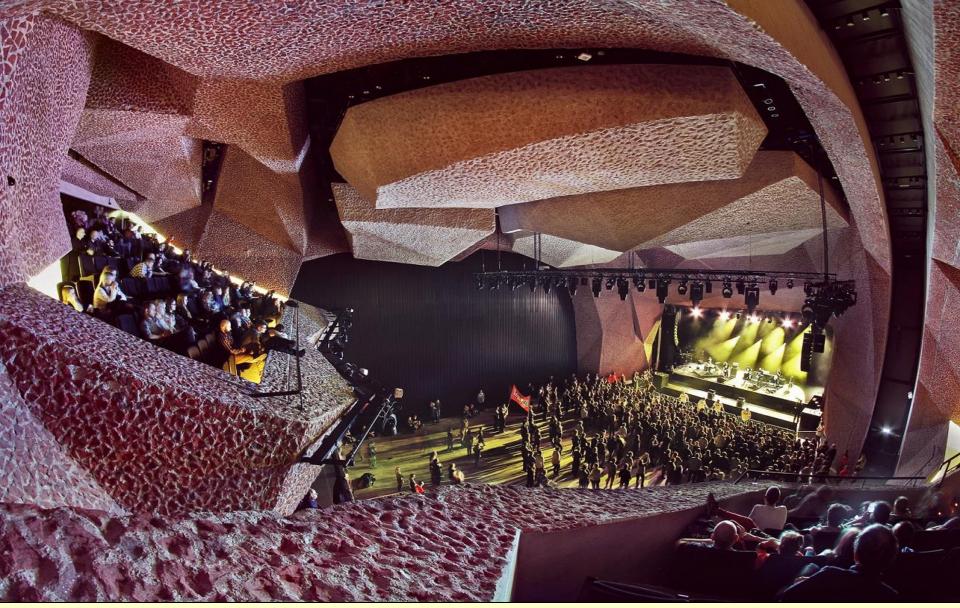
Ref.: http://ec.europa.eu/enterprise/ policies/innovation/files/publicprocurement/krakow-2013kautsch\_en.pdf





## Passive architecture - 2013, sport hall Agricultural University in Krakow

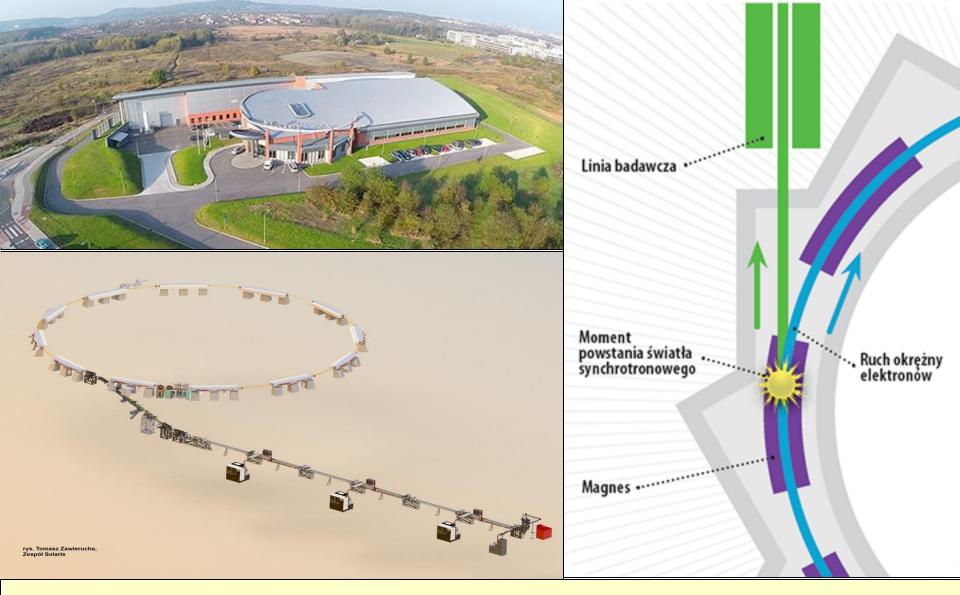
Ref.: http://www.architekturapasywna.pl



#### **BIM** application

- Jordanki Music Hall, Toruń

Ref.: http://jordanki.torun.pl



### Synchrotron, 2015 - National Centre for Synchrotron Radiation SOLARIS

Ref.: http://www.synchrotron.uj.edu.pl/

#### Challenges

- → Going beyond ...
  - Open procedure
  - Low price
  - No-risk attitude
- → Modifying understanding of rationality
- → Building links business-academia-public sector
- → Using European funds



## Thank you for your attention!

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